NICU Expertise That Improves Quality, Supports Families, & Delivers Guaranteed Savings

ProgenyHealth is the only company dedicated to Maternity and **NICU Care Management**. Should a premature or medically complex birth occur resulting in a NICU admission, our specialized NICU Utilization and Case Management teams begin managing the case, collaborating with providers, supporting the family and providing ongoing management through a baby's first birthday. Our NICU Care Management program delivers on average a **minimum of 12-16% in savings** to health plans and employers.

Delivering better outcomes by optimizing savings levers

Utilization Management

- **Length of stay**
  We verify the number of days billed versus days authorized.

- **Level of care**
  We assure that billed charges match the clinical levels of care authorized.

- **DRG severity**
  We review the severity of illness with 300+ targeted codes to ensure accurate coding.

Case Management

- **ER visits**
  Case Management support to prevent unnecessary ER visits

- **Readmissions**
  Reduction in hospital readmissions through focused Case Management

- **Social Determinants of Health**
  Solving for shelter, food insecurity, health literacy, transportation, and other life challenges

ProgenyHealth by the numbers

300+
clinical, business and technology team members

1,500
hospitals served throughout the U.S.

Hundreds of Thousands
NICU cases managed to date

50%
reduction in hospital readmission rates

90+%
member satisfaction

12-16%
reduction in NICU spend

ProgenyHealth is addressing the challenges facing the NICU population where 13% of births drive 85% of health plan spend[1]

$76K
average medical expenditures of a preterm birth[2]

14.7%
In 2024, the preterm birth rate among Black women was almost 1.5x higher than the national average[3]

18M
Households experience food insecurity[4]

every
24 min
an infant is born with Neonatal Abstinence Syndrome in the United States[5]

Making a difference every single day!

ProgenyHealth's approach improves outcomes for premature and medically complex infants while reducing NICU case costs and increasing member satisfaction.

Process
From NICU admission through the first birthday, our focus is on infant health outcomes and the well-being of families/caregivers by affirming standardization of care, following best practices, conducting peer-to-peer conversations with providers, and supporting families through the NICU journey and beyond.

Platform
Built on more than 20 years of proprietary data, Baby Trax® NICU-centric EHR informs Utilization and Case Management teams and supports clinical workflows with real-time predictive analytics.

People
Our specialized clinical, business and technology teams support you and your members. Our team includes neonatologists, pediatricians, RNs, social workers and others with an average of 12 years NICU experience caring for vulnerable infants and families/caregivers.

Providing a single source of truth for comprehensive NICU Care Management, Baby Trax® algorithms prescribe next steps and flag inconsistencies through predictive analytics.

Utilization Management Team — Case Management Team — baby trax® — Health Plan — Social Determinants of Health

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Managing quality NICU Care Management for infants, families & health plans

Improved outcomes
Promoting evidence-based best practices so NICU infants receive quality health care in the hospital and come home sooner – safely.

Provider collaboration
Proactively reduce the volume of denials and appeals. Trusted, timely provider/network interactions advance our shared goals to optimize NICU infant health outcomes.

Reduced costs
Consistent, quantifiable results managing the complex variables that drive up NICU case costs. Review cases with payment integrity in any contracting or payment environment.

High satisfaction
Providers, members and our clients consistently give us high scores for experience and impact.

To learn more about how ProgenyHealth can improve health outcomes and deliver substantial NICU case cost savings, visit **progenyhealth.com** or call us at **610-832-2001**, press 5.

1. ProgenyHealth data
2. https://www.nature.com/articles/s41372-020-0635-z
3. https://www.marchofdimes.org/about/news/us-earns-dplus-preterm-birth-rate-third-consecutive-year-2024-march-dimes-report-card
4. https://www.ers.usda.gov/data-products/ag-and-food-statistics-charting-the-essentials/food-security-and-nutrition-assistance#:~:text=In%202022%2C%2012.8%20percent%20of
5. https://www.cdc.gov/opioid-use-during-pregnancy/about/index.html#:~:text=According%20to%202020%20data%20from,59%20newborns%20diagnosed%20every%20day.